



Professional Affiliations

- Greater Tulsa Association of REALTORS® (GTAR)
- Northeast Oklahoma Board of REALTORS®
(the MLS for Grand Lake)
- Oklahoma Association of REALTORS® (OAR)
- National Association of REALTORS® (NAR)
- REALTORS® Land Institute (RLI)
- Council of Certified Residential Specialists (CRS)
- Real Estate Buyers Agency Council (REBAC)
- Green Resource Council
- American Association of Professional Landmen (AAPL)



Debbie Solano, CRS

On the Web

- OklahomaHorseProperties.com
- MidtownTusaRealEstate.net
- OKLandandRanches.com
- MidtownTulsaRealEstate.com
- NortheastOklahomaRealEstate.com
- TulsaRealEstateWeb.com
- TulsaShortSaleAgents.com
- dsolano.cbTulsa.com
- ActiveRain.com/blogs/dsolanook
- Twitter.com/dsolano
- LinkedIn.com/in/debbiesolano
- Google.com/+DebbieSolano
- Pinterest.com/dsolano
- Facebook.com/deborah.m.solano
- Realtor.com/bio/dsolano
- YouTube.com/dsolanook



Council of Residential Specialists
OKLAHOMA CHAPTER
The Proven Path To Success

A proactive, trusted real estate advisor:

- listening for and reliably delivering that which makes a real difference in what people are dealing with and what they really care about
- helping families to explore provident lifestyle options consistent with the independence and the joys of country living while not giving up all the amenities and conveniences of living in midtown Tulsa.

Debbie Solano

B.A., M.L.S., M.Div.

CRS, ABR, AHWD, CDPE
CHMS, e-PRO®, REOS, SRES

Broker Associate
REALTOR®



Land & Ranch Division
Residential Real Estate

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Debbie Solano

Broker Associate



Homes
Land
Farms
Ranches

918-724-8201

Debbie Solano, CRS



Debbie Solano getting ready to market your home.

I was valedictorian of my high school class.

I started college thinking that I would eventually become a minister. However, I fell in love, got married, and abandoned my calling to ministry.

I trained to become a rare books librarian, but ended up as a law librarian. From there, by default, I have been a secretary, a teacher, a church worker, and now a REALTOR®, which amazingly brings my eclectic skills together in a career I enjoy.

I first became licensed to sell real estate in 1994 and have been selling real estate full time since 2005. I earned my Broker-Associate license in 2009.

I have learned to build websites and market real estate online for my clients. If you are interested in my tailoring an online marketing plan for your property, please call me at 918-724-8201.

I am a full-time REALTOR® and Certified Residential Specialist in midtown Tulsa, specializing in selling land, country estates, horse properties, hobby farms, and ranches within a two-hour radius of Tulsa.

I grew up in the town of Southeast, NY, which surrounded the little village of Brewster, where the New York Central commuter trains turned around. My father commuted two hours each way to his office in New York City where he exported oilfield equipment overseas for his Tulsa clients.

I remember the wooded hills surrounding the many large reservoirs where we used to be able to skate for miles in a straight line. There were rock walls outlining every field, where horses and dairy cows grazed. Hidden in the woods on the back roads and dirt lanes were picture perfect country estates and second homes for people that lived in the city.

I learned to ride on field hunters because I worked at a fox hunting stable. It was my second home.

Formal Education

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|---|---|
| Southern Methodist University Perkins School of Theology <i>Dallas, TX</i> | M.Div. <i>cum laude</i> 1997 |
| University at Albany, SUNY School of Library and Information Science <i>Albany, NY</i> | M.L.S. 1978 |
| University at Albany, SUNY School of Arts and Sciences. <i>Albany, NY</i> | B.A. <i>summa cum laude</i> 1977 |

Work Experience

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|--|--------------------|---|-----------------|
| Hillcrest Medical Center Pastoral Care Department Clinical Pastoral Education Extended Program <i>Tulsa, OK</i> Chaplain Intern Part Time | 2013 to 2014 | Southern Methodist University Central University Libraries <i>Dallas, TX</i> Serials Cataloger Part Time | 1994 to 1995 |
| St. John Medical Center Pastoral Care Department <i>Tulsa, OK</i> Volunteer Pastoral Care Visitor | 2012 to Present | Gordona Duca Realtors <i>Tulsa, OK</i> Real Estate Sales Associate | 1994 |
| Coldwell Banker Select <i>Tulsa, OK</i> Broker Associate | 2008 to Present | Henson-Williams Realty <i>Tulsa, OK</i> Executive Secretary | 1988 to 1991 |
| Coldwell Banker Radergroup <i>Tulsa, Oklahoma</i> Real Estate Sales Associate | 2005 to 2008 | Library & Records Management Services, Inc. <i>Tulsa, OK</i> President | 1985 to 1988 |
| St. Anne Roman Catholic Church <i>Broken Arrow, OK</i> Director of Religious Education and Youth Minister | 2003 to 2005 | Tulsa City-County Library Hardesty South Regional Library <i>Tulsa, OK</i> Head Librarian | 1985 to 1987 |
| Bartlesville Public Schools Madison Middle School <i>Bartlesville, OK</i> French Teacher | 2002 to 2003 | Gulf Oil Corporation Law Department <i>Pittsburgh, PA</i> Supervisor, Library & Records | 1981 to 1984 |
| R. Mark Solano, P.L.L.C. <i>Tulsa, OK</i> Legal Assistant | 2002 | Union University Albany Law School Schaffer Law Library <i>Albany, NY</i> Acquisitions Librarian | 1978 to 1981 |
| Sabre, Inc. Subscriber Hardware Help Desk <i>Tulsa, OK</i> French-Speaking Hardware Specialist | 1997 to 2002 | Albany Institute of History and Art McKinney Library <i>Albany, NY</i> Volunteer in Document Conservation Laboratory | 1978 |
| Upco, Inc. <i>Claremore, OK</i> Sales Associate | 1997 | Skidmore College Lucy Scribner Library <i>Saratoga Springs, NY</i> Intern | 1978 |
| St. Patrick's Episcopal Church <i>Broken Arrow, OK</i> Intern | 1995 to 1996 | University at Albany, SUNY School of Library and Information Science <i>Albany, NY</i> Graduate Assistant | 1977 to 1978 |
| Price Mart <i>Claremore, OK</i> Cashier | 1995 | | |